

Volume 7 / Number 3

# CONSTRUCTION IN THE CLOUD

## Why BuildCentrix Webinars Matter

### ***Also inside:***

Unlocking Product Data Constraints

Managing User Access and Permissions

Printing Your Delivery Lists



[buildcentrix.com](https://buildcentrix.com)

A man with a beard and short dark hair, wearing a light blue button-down shirt, is sitting at a desk. He is looking intently at a laptop screen. He is holding a pair of glasses in his right hand. The background shows a kitchen area with wooden shelves holding various items like a coffee grinder, a toaster, and a potted plant.

# Why BuildCentrix Webinars Matter— FOR NEW AND EXPERIENCED USERS

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**AT BUILDCENTRIX**, one of the most valuable ways we stay connected with our customers is through our webinars. These sessions are designed to showcase new, updated, and upcoming features while helping fabricators and contractors get more value from the platform they already use every day.

Over time, we've seen these webinars become more than just product updates; they have become a practical way for customers to improve daily practices, streamline workflows, and stay ahead of operational challenges.

## HOW NEW USERS BENEFIT

For companies just getting started with BuildCentrix, the learning curve can feel overwhelming. While onboarding and implementation provide a strong foundation, our webinars offer continued education that helps teams gain confidence quicker.

### 1. Faster User Adoption

New users often discover capabilities they didn't realize were available. Seeing features demonstrated in real-world scenarios helps teams understand how BuildCentrix fits into their daily operations, from managing work orders and fabrication processes to customer ordering and increased production visibility.

Rather than learning everything at once during implementation, webinars provide manageable, ongoing education that reinforces best practices over time.

### 2. Learning Beyond Initial Training

Every fabrication shop operates differently. What works for one team may look completely different for another. BuildCentrix's webinars allow new customers to see alternative workflows, practical use cases, and tips on how others are using the platform successfully. Many new users leave webinars realizing there are faster or more efficient ways to accomplish tasks they are already doing.

### 3. Faster Return on Investment

The more effectively teams use BuildCentrix, the faster they realize operational value. Webinars help customers uncover efficiencies, automation opportunities, and workflow improvements that can reduce manual effort and improve visibility across operations. For many teams, one new idea or feature discovered during a webinar can immediately improve day-to-day performance.

## WHY EXPERIENCED USERS SHOULD KEEP ATTENDING

A common misconception is that once a company is fully implemented, there is little reason to attend future webinars. In reality, experienced users often gain the most value.

### 1. Stay Current with New Features

BuildCentrix is constantly evolving. New functionality,

**“ For many teams, one new idea or feature discovered during a webinar can immediately improve day-to-day performance. ”**

enhancements, and integrations are introduced regularly to help shops work smarter and improve productivity. Our webinars ensure experienced users stay current on platform improvements and understand how to leverage new capabilities even before they become industry standard.

### 2. Discover Features You May Be Underutilizing

Long-time users are often surprised by functionality they overlooked or never fully explored. A feature that didn't seem relevant six months ago may suddenly solve a challenge your team faces today. Webinars create opportunities to revisit capabilities with fresh context and evolving business needs.

### 3. Improve Processes Over Time

The most successful fabrication operations continuously refine their workflows. Experienced BuildCentrix users attend webinars not just to learn what's new, but also to identify ways to improve scheduling, production visibility, inventory management, customer ordering, reporting, and operational efficiency. Incremental improvements compound over time.

### 4. See What's Coming

Webinars also provide a look at upcoming features and the product roadmap. This gives customers the ability to prepare internally, align workflows, and provide feedback that shapes future development.

## MORE THAN A PRODUCT UPDATE

At their core, BuildCentrix webinars are about helping customers succeed. Whether you are a new customer trying to maximize adoption or an experienced user looking to optimize operations, these sessions are an opportunity to continuously improve how your team works.

The shop teams that get the most value from technology are the ones that never stop learning, and that is exactly who our webinars are designed to support. We look forward to seeing you at the next one!

Sign up or learn more at [buildcentrix.com/bcx-webinar](https://buildcentrix.com/bcx-webinar) ■



# Unlocking Product Data **CONSTRAINTS**

The biggest challenge for most mechanical contractors isn't actually turning an architect's or designer's vision of a project into reality—it's trying to connect all the moving pieces during the process. It all seems to get incredibly complicated when we put the vision into the virtual world first and then drag it kicking and screaming into the real world.

For mechanical contractors, content is king. Real world parts from manufacturers (plumbing and piping components) and custom built parts (sheet metal) need to exist harmoniously in the virtual and real worlds to ensure a successful transition to a finished product.

Currently, the main challenges for contractors when it comes to transforming a virtual project into a finished one are constrained product data (think ITM files), local data storage (internal networks), and incomplete or inconsistent product data.

The current approach to handling the needs of everyone involved in the process—from design to installation and eventually billing—is implementing a set of complex integrations between systems that allow a user to achieve the basic functions of adding, modifying, and deleting information to and from a base product. Once this is complete, the job becomes pushing and pulling information to ensure everyone has the current version.

Tracking and maintaining this data can be an expensive and tedious process that is often fraught with inconsistencies.

So, what is the long-run solution? Why can't a single product easily store all the data in one place, without complex integration? Why does the information have to be pushed, pulled, and constantly transformed? It doesn't. All the required technology exists today, and it will continue to improve.

At Buildcentrix, we know the future lies in letting go of the past. We are moving toward unlocking existing product data constraints so the information can serve the real-time needs of everyone involved in the building process. By creating centralized, web-based, virtual products with the ability to store all types of associated data in an open format, we can reduce costs and increase efficiencies for our customers. Open data combined with Buildcentrix's powerful suite of contractor solutions is already opening the door to our customers' future.

We realize this transformation is a process, and it will definitely not happen overnight. But it is starting, and we know it will happen because the industry is demanding a more efficient way to move from project design to completion.

If you would like more information on this topic or any of our services, please email [support@buildcentrix.com](mailto:support@buildcentrix.com) ■

## Did you know BCX Administrators can easily manage User access and permissions?

When it comes to managing Users within the BCX platform, Administrators can easily activate and deactivate access and other functionality. For instance, Administrators can set and restrict User permissions to various services, such as ordering, timecards, and 3D takeoffs. If you have Administrator access and would like to manage your own Users, follow these quick steps:

1. Log into BuildCentrix.
2. Locate the menu in the upper right corner of your screen.
3. Choose Users from the drop-down menu.
4. Use the User name (or any other filter) to find the User you need to update.
5. To Re-activate or Deactivate, simply click the appropriate button.
6. To add a new User, simply click the Add button.
7. Click Edit to modify any User's information, including re-setting their password.

Last Name ↑	First Name	Display Name	User Environment	Shop Group	Field Group	Employee Status	User Organization	PIN
Allan	Tim	Toolman	shop	Nashville	N/A	Employed	Virginia Fabricator	
Almeida	Daniela		field	N/A	Duct Duct Shee...	Employed	Supply Only Sales	
Beveridge	James	James	field	N/A	Sheet Metal	Employed	ADMIN Group	
Beveridge	James	James	field	N/A	Sheet Metal	Employed	Alliance	

If you would like more information on User management or any other aspect of the BuildCentrix platform, please email [support@buildcentrix.com](mailto:support@buildcentrix.com)

## Did you know you can print your Delivery lists?

The BuildCentrix Delivery Calendar now provides users with the ability to easily print the Delivery schedule lists by date range. To print out a Delivery list, simply go to the Delivery Calendar, select the List view, select the date range, and then right click on the middle of the page. From there, choose to print the list on paper or save it as a PDF.

If you would like more information on using the BuildCentrix Delivery Calendar, email [support@buildcentrix.com](mailto:support@buildcentrix.com)